

TORQ Analysis of Laborers and Freight, Stock, and Material Movers, Hand to Graders and Sorters, Agricultural Products

	INPUT SECTION:												
Transfer	Title	Title O*NET					Fil	ters					
From Title:		Laborers and Freight, Stock, and Material Movers, Hand				53-70	62.00	Ab	Abilities: Importa LeveL: !				Weight: 1
To Title:	Grade Produ		Sorters	, Agricul	tural	45-20	41.00	Sk			ortance eL: 69		Weight: 1
Labor Market Area:	Maine	Maine Statewide						Kn	nowledge:		ortance el: 69		Weight: 1
	OUTPUT SECTION:												
Grand ⁻	TOR	Q:											78
Ability TORQ				Skills To	ORQ				Knowle	dge T0	DRQ		
Level			63	Level			84	4	Level				85
Gaps To	Narrow	if Possi	ble		Upgrade 1	These Sk	ills		Knowledge to Add				d
Ability	Level	Gap	Impt	Skill	Level	Gap	Impt		Knowle	edge	Level	Gap	Impt
Category Flexibility	34	8	53	No Skill	No Skills Upgrade Required!				No Knowledge Upgrades Required!			uired!	
Arm-Hand Steadiness	35	8	50										
	LEVEL and IMPT (IMPORTANCE) refer to the Target Graders and Sorters, Agricultural Products. GAP refers to level difference between Laborers and Freight, Stock, and Material Movers, Hand and Graders and Sorters, Agricultural Products.												

ASK ANALYSIS								
Ability Level Comparison - Abilities with importance scores over 50								
Description	Laborers and Freight, Stock, and Material Movers, Hand	Graders and Sorters, Agricultural Products	Importance					
Category Flexibility	26	34	53					
Arm-Hand Steadiness	27	35	50					
Skill	Level Comparison - Abilities	s with importance scores ov	er 69					
Description	Laborers and Freight, Stock, and Material Movers, Hand	Graders and Sorters, Agricultural Products	Importance					
Knowledge Level Comparison - Knowledge with importance scores over 69								
Description	Laborers and Freight, Stock, and Material Movers, Hand	Graders and Sorters, Agricultural Products	Importance					

Rela	ted Work Experience Con	nparison	Required Ed	ucation Level Compa	arison		
Description	Laborers and Freight, Stock, and Material Movers, Hand	Graders and Sorters, Agricultural Products	Description	Laborers and Freight, Stock, and Material Movers, Hand	Graders and Sorters, Agricultural Products		
10+ years	1%	O%	Doctoral	4%	0%		
8-10 years	0%	0%	Professional Degree	0%	0%		
6-8 years	0%	O%	Post-Masters Cert	0%	0%		
4-6 years	0%	1%	Master's Degree	0%	0%		
2-4 years	1%	O%	Post-Bachelor Cert	O%	0%		
1-2 years	14%	0%	Bachelors	0%	0%		
6-12	6%	0%	AA or Equiv	5%	0%		
months	15%	100/	Some College	0%	1%		
3-6 months 1-3 months	11%	2% 0%	Post-Secondary Certificate	0%	0%		
0-1 month	9%	0%	High Scool Diploma		37%		
None	38%	95%	or GED No HSD or GED	69% 19%			
			NO HOD OF GED	1 7/0	60%		
Laborers and	Freight, Stock, and Materia	Movers, Hand	Graders and Sorters, A	gricultural Products			
		mmon Education	al/Training Requireme				
Short-term or	n-the-job training	117	Work experience in a related occupation				
2 Joh 7 ono	Two: Some Preparation Nee	Job Zone C	omparison 1 - Job Zone One: Little	or No Proparation I	Noodod		
	is work-related skill, knowled		1 - JOD ZOHE OHE. LITTLE	or No Freparation i	veeded		
may be helpfo needed. For e experience w	ul in these occupations, but of example, a teller might bene- orking directly with the public I person could still learn to b	usually is not fit from c, but an	No previous work-relate needed for these occup become a cashier even	ations. For example	, a person car		
These occupa and may requ	ntions usually require a high uire some vocational training In some cases, an associate	or job-related	These occupations may GED certificate. Some r to obtain a license.				
	these occupations need any		Employees in these occ days to a few months of				

months to one year of working with experienced employees.

Tasks

worker could show you how to do the job.

Core Tasks

Generalized Work Activities:

- Performing General Physical Activities -Performing physical activities that require considerable use of your arms and legs and moving your whole body, such as climbing, lifting, balancing, walking, stooping, and handling of materials.
- · Getting Information Observing, receiving, and otherwise obtaining information from all relevant sources.
- Inspecting Equipment, Structures, or

Core Tasks

Generalized Work Activities:

- Identifying Objects, Actions, and Events -Identifying information by categorizing, estimating, recognizing differences or similarities, and detecting changes in circumstances or events.
- Handling and Moving Objects Using hands and arms in handling, installing, positioning, and moving materials, and manipulating things.
- Judging the Qualities of Things, Services, or People - Assessing the value,



structures, or materials to identify the cause of errors or other problems or defects.

- Monitor Processes, Materials, or Surroundings - Monitoring and reviewing information from materials, events, or the environment, to detect or assess problems.
- Operating Vehicles, Mechanized Devices, or Equipment - Running, maneuvering, navigating, or driving vehicles or mechanized equipment, such as forklifts, passenger vehicles, aircraft, or water craft.

Specific Tasks

Occupation Specific Tasks:

- Adjust controls to guide, position and move equipment such as cranes, booms, and cameras.
- Adjust controls to raise and lower scenery and stage curtains during performances, following cues.
- Adjust or replace equipment parts such as rollers, belts, plugs, and caps, using hand tools.
- Assemble product containers and crates, using hand tools and precut lumber.
- Attach identifying tags to containers, or mark them with identifying information.
- Attach slings, hooks, and other devices to lift cargo and guide loads.
- Build braces and otherwise lash and shore cargo in ships' holds, in order to prevent shifting during voyages.
- Bundle and band material such as fodder and tobacco leaves, using banding machines.
- Carry needed tools and supplies from storage or trucks, and return them after use.
- Carry out general yard duties such as performing shunting on railway lines.
- Check out, rent, or requisition all equipment needed for productions or for set construction.
- Connect electrical equipment to power sources so that it can be tested before use.
- Connect hoses and operate equipment to move liquid materials into and out of storage tanks on vessels.
- Direct spouts and position receptacles such as bins, carts, and containers so they can be loaded.
- Erect tents and canopies to protect crews and equipment from weather.
- Guide loads being lifted in order to prevent swinging.
- Install protective devices, such as bracing, padding, or strapping, to prevent shifting or damage to items being transported.

- importance, or quality of things or people.
- Documenting/Recording Information -Entering, transcribing, recording, storing, or maintaining information in written or electronic/magnetic form.
- Getting Information Observing, receiving, and otherwise obtaining information from all relevant sources.
- Inspecting Equipment, Structures, or Material - Inspecting equipment, structures, or materials to identify the cause of errors or other problems or defects.

Specific Tasks

Occupation Specific Tasks:

- Discard inferior or defective products and/or foreign matter, and place acceptable products in containers for further processing.
- Examine product fibers through microscopes to determine maturity and spirality of fibers.
- Grade and sort products according to factors such as color, species, length, width, appearance, feel, smell, and quality to ensure correct processing and usage.
- Place products in containers according to grade and mark grades on containers.
- Record grade and/or identification numbers on tags or on shipping, receiving, or sales sheets.
- Separate fiber tufts between fingers to assess strength, uniformity, and cohesive quality of fibers.
- Weigh products or estimate their weight, visually or by feel.

Detailed Tasks

Detailed Work Activities:

- attach or mark identification onto products or containers
- grade, classify, or sort products according to specifications
- identify crop characteristics
- maintain safe work environment
- mark items for acceptance or rejection, according to conformance to specifications
- measure, weigh, or count products or materials
- perform safety inspections in agricultural, forestry, or fishing setting
- recognize plant diseases
- record test results, test procedures, or inspection data
- sort manufacturing materials or products
- understand second language
- use hazardous materials information



- Lay tracks for camera dollies and cranes, and carry or push around dollies and cranes as instructed.
- Load and unload ship cargo, using winches and other hoisting devices.
- Maintain equipment storage areas to ensure that inventory is protected.
- Move freight, stock, and other materials to and from storage and production areas, loading docks, delivery vehicles, ships, and containers, by hand or using trucks, tractors, and other equipment.
- Pack containers and re-pack damaged containers.
- Read work orders or receive oral instructions to determine work assignments and material and equipment needs.
- Record numbers of units handled and moved, using daily production sheets or work tickets.
- Rig and dismantle props and equipment such as frames, scaffolding, platforms, or backdrops, using hand tools.
- Secure and release mooring lines of ships.
- Set up the equipment needed to produce special lighting and sound effects during performances.
- Sew canvas and other materials to make and repair tents, tarps, scrims, and backings, using sewing machines.
- Shovel material such as gravel, ice, or spilled concrete into containers or bins, or onto conveyors.
- Sort cargo before loading and unloading.
- Stack cargo in locations such as transit sheds or in holds of ships as directed, using pallets or cargo boards.
- Wash out cargo containers and storage areas.

Detailed Tasks

Detailed Work Activities:

- achieve special lighting or sound effects
- attach or mark identification onto products or containers
- clean equipment or machinery
- clean rooms or work areas
- dismantle or reassemble rigging
- handle props during performances
- load, unload, or stack containers, materials, or products
- · maintain production or work records
- maintain safe work environment
- measure, weigh, or count products or materials
- move or fit heavy objects
- operate hoist, winch, or hydraulic boom
- operate packaging or banding machine or

- use microscope
- use oral or written communication techniques
- · use quality assurance techniques

Technology - Examples



equipment

- operate sewing machine
- operate woodworking equipment/machinery
- package goods for shipment or storage
- perform safety inspections in manufacturing or industrial setting
- read technical drawings
- read work order, instructions, formulas, or processing charts
- repair specialized rigging
- requisition stock, materials, supplies or equipment
- set up specialized rigging
- signal directions or warnings to coworkers
- sort manufacturing materials or products
- use hand or power tools
- use hand or power woodworking tools
- use spray paint equipment
- use two-way radio or mobile phone
- wrap products

Technology - Examples

Data base user interface and query software

• Data entry software

Industrial control software

• Machine control software

Inventory management software

• Inventory tracking software

Spreadsheet software

• Spreadsheet software

Tools - Examples

- Dollies
- Forklifts
- Claw hanmers
- Handtrucks
- Power hoists
- Jacks
- Lifting hooks
- Pallet transport trucks
- Personal computers
- Planes
- Power saws



• Hand saws
• Scaffolding
• Slings
• Winches
Overhead cranes

• Banding machines

	Labor Market Comparison								
Description	Laborers and Freight, Stock, and Material Movers, Hand	Graders and Sorters, Agricultural Products	Difference						
Median Wage	\$ 22,130	\$ 17,170	\$(4,960)						
10th Percentile Wage	\$ 15,710	\$ 14,650	\$(1,060)						
25th Percentile Wage	N/A	N/A	N/A						
75th Percentile Wage	\$ 26,170	\$ 19,150	\$(7,020)						
90th Percentile Wage	\$ 31,550	\$ 22,610	\$(8,940)						
Mean Wage	\$ 23,000	\$ 17,900	\$(5,100)						
Total Employment - 2007	8,320	170	-8,150						
Employment Base - 2006	8,560	287	-8,273						
Projected Employment - 2016	8, 354	228	-8,126						
Projected Job Growth - 2006-2016	-2.4 %	-20.5 %	-18.2 %						
Projected Annual Openings - 2006-2016	274	4	-270						

National Job Posting Trends

Trend for Laborers and Freight, Stock, and Material Movers, Hand

Trend for Graders and Sorters, Agricultural Products



Job Trends from Indeed.com

Freight Mover - Grader and Sorter 450 400 350 Percentage Growth 300 250 200 150 100 50 0 -50 -100

Jan '07

Data from Indeed

Jul '05

Recommended Programs

Jul '07

Jan '08

Jul '08

Jan '09

Agricultural/Farm Supplies Retailing and Wholesaling

Jan'06

Jul '06

Agricultural/Farm Supplies Retailing and Wholesaling. A program that prepares individuals to sell agricultural products and supplies, provide support services to agricultural enterprises, and purchase and market agricultural products. Includes instruction in basic business management, marketing, retailing and wholesaling operations, and applicable principles of agriculture and agricultural operations.

No schools available for the program

Agricultural and Food Products Processing Operatio

Agricultural and Food Products Processing. A program that prepares individuals to receive, inspect, store, process, and package agricultural products in the form of human food consumables, animal or plant food, or other industrial products. Includes instruction in the nutrient and industrial properties of various agricultural products; logistics and storage procedures; chemical and mechanical processing operations; packaging; safety and health requirements; and related technical and business principles.

No schools available for the program

Maine Statewide Promotion Opportunities for Laborers and Freight, Stock, and Material Annual O*NET Grand Job Median Title **Employment** Difference Growth Job Code TORQ Zone Wage Openings Laborers and Freight, Stock, and 100 2 8,320 274 53-7062.00 \$22,130.00 \$0.00 -2% Material Movers. Hand Postal Service Mail Sorters, Processors, 43-5053.00 80 2 970 \$41,950.00 \$19,820.00 -12% 10 and Processing Machine Operators Postal Service Mail 43-5052.00 76 1 1,730 \$43,190.00 \$21,060.00 -3% 50 Carriers



43-9051.00	Mail Clerks and Mail Machine Operators, Except Postal Service	76	1	490	\$23, 250.00	\$1,120.00	-19%	13
37-2011.00	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	76	1	9,170	\$23,520.00	\$1,390.00	5%	241
53-7081.00	Refuse and Recyclable Material Collectors	75	2	930	\$22,780.00	\$650.00	1%	37
43-5021.00	Couriers and Messengers	74	2	240	\$23,920.00	\$1,790.00	6%	12
53-7051.00	Industrial Truck and Tractor Operators	74	2	3,210	\$26,160.00	\$4,030.00	-2%	82
51-4193.00	Plating and Coating Machine Setters, Operators, and Tenders, Metal and Plastic	74	2	120	\$32,160.00	\$10,030.00	16%	5
43-5051.00	Postal Service Clerks	73	2	580	\$44,780.00	\$22,650.00	-3%	13
51-9198.00	HelpersProduction Workers	73	1	1,490	\$22, 260.00	\$130.00	-10%	37
53-3033.00	Truck Drivers, Light or Delivery Services	73	2	4,100	\$25, 210.00	\$3,080.00	7%	108
51-6041.00	Shoe and Leather Workers and Repairers	73	2	90	\$25,030.00	\$2,900.00	-19%	3
51-4031.00	Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	72	2	450	\$27,500.00	\$5,370.00	-14%	11
47-2141.00	Painters, Construction and Maintenance	71	4	1,750	\$33,730.00	\$11,600.00	2%	59

Top Industries for Graders and Sorters, Agricultural Products								
Industry	NAICS	% in Industry	Employment	Projected Employment	% Change			
Grocery and related product wholesalers	424400	15.19%	6,392	6,990	9.35%			
Support activities for agriculture and forestry; primary job	115000	10.55%	4,442	4,283	-3.59%			
Crop production; primary job	111000	9.50%	4,001	2,652	-33.71%			
Grocery stores	445100	8.75%	3,684	4,020	9.11%			
Animal production; primary job	112000	8.65%	3,642	3,229	-11.34%			
Fruit and vegetable preserving and specialty food manufacturing	311400	7.60%	3,200	2, 901	-9.33%			



Employment services	561300	7.37%	3,103	3,928	26.56%
Animal slaughtering and processing	311600	6.85%	2,883	3,290	14.13%
Farm product raw material merchant wholesalers	424500	6.73%	2,831	2,111	-25.46%
Federal government, excluding postal service	919999	4.20%	1,767	1,671	-5.47%
Other food manufacturing	311900	3.53%	1,487	1,559	4.85%
Mscellaneous nondurable goods merchant wholesalers	424900	2.05%	861	936	8.72%
Seafood product preparation and packaging	311700	1.87%	786	701	-10.80%
Specialty food stores	445200	1.67%	701	667	-4.91%
Forestry; primary job	113132	1.44%	605	565	-6.60%

Top Industries for Labore	ers and F	reight. Stoc	k, and Mater	ial Movers, Hand	
<u> </u>	NAICS	% in	Employment	Projected	%
Industry	NAICS	Industry	Employment	Employment	Change
Employment services	561300	19.40%	468, 592	533, 758	13.91%
Warehousing and storage	493100	5.89%	142,188	170, 924	20.21%
Couriers	492100	5. 31%	128,381	124,161	-3.29%
Grocery and related product wholesalers	424400	3.05%	73,798	72,627	-1.59%
General freight trucking	484100	2.90%	70,150	71,413	1.80%
Building material and supplies dealers	444100	1.98%	47,890	55,080	15.01%
Grocery stores	445100	1.81%	43,792	43,002	-1.80%
Specialized freight trucking	484200	1.69%	40,898	41,459	1.37%
Mscellaneous durable goods merchant wholesalers	423900	1.69%	40,948	42,309	3. 32%
Mscellaneous nondurable goods merchant wholesalers	424900	1.48%	35,809	35,039	-2.15%
Local government, excluding education and hospitals	939300	1.45%	35,063	35, 451	1.10%
Wholesale electronic markets and agents and brokers	425100	1.33%	32,082	32,765	2.13%
Lumber and other construction materials merchant wholesalers	423300	1.31%	31,750	32,822	3.37%
Management of companies and enterprises	551100	1.03%	24,918	25,853	3.75%
Furniture stores	442100	1.00%	24,189	22,213	-8.17%